

Course Selection Template

CATEGORY	CE HOURS	COURSE NAME	I Need These Courses (X)
Fair Housing	3	ADA and Fair Housing	
Commissioner' s Standards	3	Arizona Commissioner' s Standards	
Disclosure	3	Disclosure of Environmental Hazards	
Agency Law	3	Consensual Dual Agency	
Contract Law	6	Commercial Leases	
Contract Law	3	Commercial Sales & Exchanges	
Real Estate Legal Issues	4	Commercial Sales & Exchanges	
Real Estate Legal Issues	3	Federal Law and Commercial Real Estate	
Real Estate Legal Issues	7	Structuring Ownership in Commercial Real Estate	
Real Estate Legal Issues	3	Tax Free Exchanges	
Real Estate Legal Issues	3	Business Management in a Real Estate Office	
General	2	Business Management in a Real Estate Office	
General	3	Basic Real Estate Finance	
General	3	Commercial Finance and Investment Analysis	
General	3	Maximize Your Buyer' s Borrowing Power	
General	6	Methods of Residential Financing	
General	6	Pricing Property to Sell	
General	3	Principles of Commercial Real Estate	
General	3	Real Estate Math	
General	6	Tax Advantages of Home Ownership	
General (Ethics)	3	Introduction to Real Estate Ethics	
General (Ethics)	3	Ethics in Real Estate	

You need at least one 3-hour course from each " Category." There is only 1 course in each of the first 4 " Categories," so there isn' t much to decide – either you need that category/course or you don' t. In the other 2 required " Categories," select the course of interest to you. Once you have at least 18 CE hours, with 3 hours in each of the 6 required " Categories," then the remaining 6 hours (for a total of 24 hours) may be in the " General" category OR in any of the " Required Categories," just as long as you have at least 3 hours in each of the 6 " Required Categories. Note: " Business Management in a Real Estate Office" is a 5 hour course, with 3 hours in " Real Estate Legal Issues" and 2 hours in " General"; and " Commercial Sales & Exchanges" is a 7 hour course, with 4 hours in " Contract Law" and 3 hours in " Real Estate Legal Issues."